



United States Department of State

Washington, D.C. 20520

JUL 7 2003

ARMR Services Corporation  
8301 Arlington Blvd., Suite 206  
Fairfax, VA 22031

Attention: Mr. Paul Roland

Dear Mr. Roland:

Based upon your request, a technical representative of the Department of State (DOS) witnessed the vehicle crash test at KARCO Engineering on June 10, 2003 and has since evaluated the KARCO Test Report TR-P23070-01-NC. The ARMR Services Corporation Model 820 Shallow Mount Plate Barrier has been determined to meet the DOS certification criteria for vehicle barriers. Under the provisions of SD-STD-02.01, *Specification For Vehicle Crash Test of Perimeter Barriers and Gates*, dated April 1985, the Model 820 has been certified as a K12/L3 barrier which will stop a 15,000 pound vehicle traveling at 50 mph with no greater than 3 feet of penetration.

The Model 820 will be placed on the DOS list of certified equipment that is available for use by architects and planners. Your product still has to compete with other bidding manufacturers who are certified with the same classification. We cannot guarantee that your product will be chosen by architects that design the facilities.

Thank you for your interest and endeavors in protecting our personnel and facilities overseas.

Sincerely yours,

A handwritten signature in black ink, appearing to read "Wayne Ashbery", written over a horizontal line.

Wayne Ashbery  
Director  
Physical Security Division  
Bureau of Diplomatic Security